



UNITED STATES MARINE CORPS  
REGIONAL CONTRACTING OFFICE- FAR EAST  
MCB CAMP SMEDLEY D. BUTLER, OKINAWA  
PSC 557, BOX 2000  
FPO AP 96379-2000

JUSTIFICATION AND APPROVAL FOR  
USE OF OTHER THAN FULL AND OPEN COMPETITION  
J&A No. M67400-FY12-SSBN-55

1. **Agency and Contracting Activity:**

III MEF Headquarters Group III MEF  
Unit 35607  
FPO AP 96606-5607

Regional Contracting Office, Far East  
Marine Corps Base  
FPO AP 96379-2000

2. **Description of Action Being Approved:**

Request approval to solicit for brand name only for the CISCO Tandberg C40 12X and CISCO Tandberg C40 4X in support of III MEF Headquarters Group III MEF.

3. **Description of Supplies/Services:**

The Government requirement is for the procurement of CISCO Tandberg C40 12X and CISCO Tandberg C40 4X.

The expected delivery date is approximately 60 days after contract award. The Independent Government Cost Estimate (IGCE) for this procurement is \$[REDACTED]. FY12 O&MMC will be used for this purchase.

4. **Statutory Authority Permitting Other Than Full and Open Competition:**

The statutory authority permitting other than full and open competition is 10 U.S.C. Section 2304 (c)(1), as implemented by the Federal Acquisition Regulation (FAR) 6.302-1, Only One Responsible Source and No Other Supplies or Services Will Satisfy the Agency Requirements.

5. **Rationale Justifying Use of Cited Statutory Authority:**

Currently III MEF's video teleconference (VTC) infrastructure and all VTC equipment is designed and provided by Tandberg. Tandberg products can only interact between each other for security reasons. The procurement of Tandberg is essential for seamless integration to the already robust video teleconference network that includes Tandberg Media Processing Servers/Systems (MPS), Tandberg Management System (TMS), and multiple Tandberg conference room and desktop endpoints that already exists within other units throughout III Marine Expeditionary Force (MEF). Additionally, these Codec's not only provide direct compatibility with the current III MEF architecture, but also ensure compatibility amongst the Tandberg devices, endpoints, multipoint conference units (MCU), and management systems that exists within the III MEF architecture. Tandberg endpoints are the only solutions currently available that will deliver a fully seamless solution to the customer and will ensure 100% compatibility amongst current and planned VTC equipment, technologies, and capabilities. Equivalent products produced by other manufacturers do not have the proprietary capability and technologies necessary to fully integrate and operate with the current infrastructure.

6. Description of Efforts Made to Solicit Offers from as Many Offerors as Possible

Market research was conducted and the requirements are readily available through the NASA's SEWP (Solutions for Enterprise-Wide Procurement), Government-Wide Acquisition Contracts (GWACS). The solicitation will be posted on the SEWP website so that anyone that has a SEWP contract may provide a quote.

7. Determination of Fair and Reasonable Cost.

The Contracting Officer will determine that the price for this acquisition is fair and reasonable in accordance with the FAR 15.404-1 (a) and (b).

8. Actions to Remove Barriers to Future Competition.

Although orders placed pursuant to a Multiple Award Schedule are considered to be issued pursuant to full and open competition, this order will be synopsisized. Responses received from alternative sources of supply will be fully evaluated to determine future feasibility and capability, allowing the Government to possibly consider other products that could meet the Government's needs in the future.

CERTIFICATIONS AND APPROVAL

**Technical/Requirements Certification**

I certify that the facts and representations under my cognizance, which are included in this Justification and its supporting acquisition planning documents, except as noted herein, are complete and accurate to the best of my knowledge and belief.

(Signature) John E. Smook Date 20 Aug 2012  
Printed Name and Phone No. John E. Smook 622-7068

**Legal Sufficiency Review**

I have determined that this Justification is legally sufficient.

(Signature) C Scott Vogeley Date Aug 20, 2012  
Printed Name and Phone No. C Scott Vogeley (315) 645-3823

**Contracting Officer Certification**

I certify that this Justification is accurate and complete to the best of my knowledge and belief.

(Signature) Dennis P. Lutz Date 8/22/12  
Printed Name and Phone No. Dennis P. Lutz 645-2534